



# Small Business Industry Day Teleconference

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City of New Orleans

January 19, 2021



*Text Questions throughout the  
presentation to 504.314.6739!*

# Mayor LaToya Cantrell

## City of New Orleans

# **Ramsey Green**

## **Deputy CAO for Infrastructure**

# Safety Guidelines for Contractors During COVID-19



Single point of entry into the jobsite and check-in/check-out of all workers.

Temperature scan upon entry and anyone exhibiting signs of illness not allowed on site.

Thorough daily cleaning of work areas. Wipe down of surfaces and frequently touched items.

Handwashing stations provided with mandated proper handwashing at intervals throughout the day.

No interactions with more than 10 people and maintaining at least 6 feet space between workers.

Educational literature posted in multiple languages, along with daily training on appropriate conduct.

Immediate reporting of any cases of known COVID-19.

All progress meetings will continue as virtual meetings.



# Agenda



*Text Questions throughout the presentation to 504.314.6739!*

- Welcome from LaToya Cantrell, Mayor, City of New Orleans
- Welcome from Ramsey Green, Deputy CAO for Infrastructure & Chief Resilience Officer
- Teleconference / Agenda Overview, Sarah Porteous, Director of Special Projects & Strategic Engagement
- Program Overview & Project / RFPs Scheduled - Joe Threat, Project Delivery Unit Manager
- Upcoming Building Projects – Vincent A. Smith, Director of Capital Projects
- Upcoming Road Work - Keith LaGrange, Director of Public Works
- Upcoming HMGP & NDR Projects, Mary Kincaid, Program Manager, Green Infrastructure & Sustainability
- Workforce Development, Sunae Villavaso, Office of Workforce Development
- BRASS and Procurement Updates – Julien Meyer, Chief Procurement Officer
- Supplier Diversity – Camille Hazeur & Natasha Ramsey, Supplier Diversity
- Question and Answer Session

# Joe Threat

**Manager, Project Delivery Unit**

# Purpose



*Text Questions throughout the presentation to 504.314.6739!*

- Partner with Business Community to support spending of estimated ~**\$1.2B** in Federal funding:
  - ✓ \$1B FEMA
  - ✓ \$87M HMGP
  - ✓ \$91M HUD Gentilly Resilience District
- Provide all businesses a “Fair Shake”
- City approved **\$300M** Bonds for Tax-Exempt Sale (spring 2021)
  - Multiple DPW / Capital Projects will be put out for advertisement
- Provide opportunities for DBEs and Small Businesses in the **\$20K** to **\$5M** Threshold to bid as prime contractors
- “Industry Day” events will continue quarterly to provide regular project updates and transparency (Webinars during COVID-19 response)
- Improve Vendor Relationships and Contract Support to continue working
- Updates on BRASS

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# Projects/RFPs Update

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- **Awarded Staff Augmentation Contract**
- ***ON HOLD DUE TO COVID:*** Renovations to 9<sup>th</sup> and 10<sup>th</sup> Floor VA Building. **Construction value \$3-6M.**
- **Infrastructure Group:**
  - ✓ Design RFQ currently advertised to support the new bond program and other work for the next 5 years
  - ✓ Citywide rosters for A/E RFQ (Replacing Stormwater Management Design Pool)



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# Projects/RFPs Scheduled

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- **Emergency Management Support (NOHSEP)**  
**Various amounts \$5M and below** – TBD
- **Hazard Mitigation and Disaster Resilience**  
(PDU – Sustainable Infrastructure) Several Green Infrastructure, design, landscaping and construction. - TBD (\$151M in Bids are at 90% Design)

# **Vincent A. Smith**

## **Director, Capital Projects Administration**

# Capital Projects Administration

## 180 – Day Look Ahead - Bid Openings

No.	Project Name	Architect/ Engineer	Scope	Construction Budget	Current Phase	Bid Opening Date	NTP for Const.	Const. Duration
1	NOPD Firing Range	NANO	Renovations to the existing NOPD Firing Range that has been out of service since Hurricane Katrina to current codes and standards.	\$3,500,000	Bid & Award	4-Feb-21	5-Apr-21	150
2	Joseph Bartholomew Golf Course Shelters	Mark Design	Construction of a new restroom/shelter building for patron use on the golf course.	\$325,000	Design	26-Feb-21	27-Apr-21	210
3	Almar Peters Playground Improvements	Dana Brown & Associates	Park improvements for safety and accessibility including Play Equipment repairs and shade over the play equipment.	\$150,000	Design	1-Mar-21	30-Apr-21	180
4	Citywide Parks and Playground Improvements (Package #3) Peace Playspot/Rome Play Spot/Sampson Playground	Dana Brown & Associates	Miscellaneous park improvements that include Peace Playspot Fencing, Rome Play Spot Play Equipment, Sampson Playground Pool Repairs and Basketball Court Refurbishment	\$350,000	Design	1-Mar-21	29-Apr-21	148
5	George Washington Carver Playground Improvements	Rome Office	Concession Building renovations, Remove and replace playground equipment and miscellaneous park improvements, including the re-seeding of the baseball field.	\$525,000	Bid & Award	8-Mar-21	7-May-21	120
6	NOPD 1st District - Hazard Mitigation	Linfield Hunter & Junius, Inc.	Upgrades to the exterior structural of the building that includes the replacement of the roof and existing doors and windows to meet current hurricane wind resistance standards.	\$325,000	Bid & Award	16-Mar-21	2-Jun-21	90
7	Gernon Brown Recreation Center (New Play Structure and Basked Ball Court Refurbishment)	Spackman, Mossop & Michaels	Gernon Brown installation of a new Play Structure with at least 2 benches. Also included is the Werner Playground basketball court refurbishment.	\$308,990	Design	17-Mar-21	9-Jun-21	181

# Capital Projects Administration

## 180 – Day Look Ahead - Bid Openings

No.	Project Name	Architect/ Engineer	Scope	Construction Budget	Current Phase	Bid Opening Date	NTP for Const.	Const. Duration
8	NOFD Admin HQ (at MTA City Park) - Phase II (Int. Bldg. Renovations)	NANO	The scope includes renovations to the existing MTA (at City Park) facility to create administrative and training space.	\$3,800,000	Bid & Award	24-Mar-21	5-May-21	269
9	Pratt Playground (Canopy installations at the Gazebo and Existing Play Structure)	Dana Brown & Associates	The installation of canopies over the existing gazebo and play structure.	\$308,990	Design	7-Apr-21	6-Jun-21	179
10	Municipal Traffic Court - Interior Renovations	Vergus Rome Architects	Renovations to the Municipal & Traffic Court to align with the court consolidation plan developed by NCSC. Approx. 115, 000 Sq. ft. (3 floors)	\$11,835,077	Design	15-Apr-21	15-Jun-21	515
11	Mosquito Control Admin Bldg. Wind Retrofit (HMGP)	TBD	The replacement of the existing roof.	\$212,000	Pre-Design	1-May-21	30-Jun-21	90
12	Treme Center Improvements - Elevator	Marrero, Couvillon & Associates	Installation of a new elevator at the Treme Recreation Center.	\$425,000	Design	13-May-21	5-Jul-21	179
13	NOFD Communications Building Renovations (FEMA Repairs)	Linfield Hunter & Junius, Inc.	2nd floor Renovations to the building for storage and the installation of a new freight elevator.	\$500,000	Design	21-May-21	16-Jul-21	179
14	Algiers Courthouse Exterior Waterproofing (Parking Lot Re-surfacing)	Linfield Hunter & Junius, Inc.	Resurfacing of the existing parking lot.	\$300,000	Design	30-May-21	29-Jul-21	120

# Capital Projects Administration

## 180 – Day Look Ahead - Bid Openings

No.	Project Name	Architect/ Engineer	Scope	Construction Budget	Current Phase	Bid Opening Date	NTP for Const.	Const. Duration
15	Claiborne Corridor Innovation District Ph. I	Meyer Engineering LTD	Streetscape & Infrastructure/Storm Water retention improvements under the I-10 interstate from Orleans Avenue to the Lafitte Greenway	\$441,523	Design	31-May-21	8-Aug-21	179
16	Behrman Center Renovations - Baseball Field	TBD	Installation of a new T-ball and Softball fields.	\$200,000	Pre-Design	16-Jun-21	15-Aug-21	210
17	District Attorney Building - Trial Court Offices Build Out	NANO	Renovations to the District Attorney Building to add a floor in the atrium/entrance area for additional trial court offices.	\$2,000,000	Design	18-Jun-21	14-Aug-21	219
18	Criminal District Courts - Structural Wind Retro-Fit	Yeates and Yeates Architects, LLC	Construction Activities to include Window and Door replacement/ fortification as necessary at entire facility to provide protection against wind loads to 153 MPH as well as studied and selected waterproofing at exterior masonry to protect against water intrusion by wind-driven water.	\$6,790,489	Bid & Award	23-Jun-21	21-Aug-21	539
19	Cut-Off Recreation Center Splash Pad	Dana Brown & Associates	The scope of work includes the installation of a splash pad and walking trail.	\$450,000	Design	27-Jun-21	5-Aug-21	169
20	Audubon Fly Park (Avenger Fields) Improvements	Marrero Couvillon & Associates	Miscellaneous repairs to the Base Ball field at Avenger Park operated and managed by Carrollton Boosters for Audubon Park.	\$84,190	Design	1-Jul-21	30-Aug-21	150
<b>TOTAL:</b>				<b>\$ 32,831,259</b>				

# **Keith LaGrange**

**Director, Department of Public Works**

# Joint SWBNO / DPW Infrastructure (JIRR) Program

## *JIRR Projects by Phase*

Phase	# of Projects	FEMA Project Costs	Total Project Cost
Planning	32	\$384,290,003	\$430,914,323
Survey	4	\$19,439,272	\$23,288,458
Preliminary Design	55	\$342,997,118	\$401,828,057
Final Design	49	\$337,240,426	\$462,567,682
Bid & Award	18	\$122,889,876	\$151,281,345
Construction	47	\$349,666,252	\$415,984,985
Warranty	7	\$42,041,170	\$43,060,534
Closeout	14	\$63,826,596	\$70,381,498
Complete	3	\$222,799	\$21,021,198
<b>TOTALS</b>	<b>229</b>	<b>\$1,662,613,512</b>	<b>\$2,020,328,080</b>

# Bond & Joint SWBNO / DPW Infrastructure (JIRR) Program

## *Projects Currently in Bid & Award*

Project ID	Project Name	Estimated Value	Construction Start
DPW087	Homedale (Canal - West End)	Greater than \$5M	Q1 2021
DPW093	Octavia (Freret - Claiborne) FRC	Less than \$5M	Q1 2021
RR003	RR3 - Bayou St John, Fairgrounds, Seventh Ward Group A (INC)	Greater than \$10M	Q1 2021
RR005	RR3 - Bayou St John, Fairgrounds, Seventh Ward Group C (FRC)	Greater than \$5M	Q2 2021
RR006	RR3 - Bayou St John, Fairgrounds, Seventh Ward Group D (FRC)	Less than \$5M	Q1 2021
RR020	RR3 - Bywater-Marigny Group A (FRCPI)	Greater than \$5M	Q1 2021
RR061	RR3 - Gentilly Woods Group F (FRCPI)	Greater than \$5M	Q2 2021
RR062	RR3 - Hollygrove Group B (PMOPC)	Greater than \$15M	Q2 2021
RR074	RR3 - Lake Vista Group B (PMOPC)	Greater than \$5M	Q1 2021
RR101*	RR3 - Little Woods Group B (FRC)	Greater than \$5M	Q1 2021
RR102*	RR3 - Little Woods Group C (FRC)	Greater than \$5M	Q1 2021
RR111*	RR3 - LNW Northwest Group D (FRC)	Greater than \$5M	Q2 2021
RR115	RR3 - LNW South Group E (FRC)	Greater than \$5M	Q1 2021
RR125	RR3 - Mid City Group B (PMOPC)	Greater than \$20M	Q1 2021
RR185**	RR3 - Uptown, West Riverside Group A (PMOPI)	Greater than \$10M	Q1 2021
RR194*	RR3 - West End Group B (FRC)	Greater than \$5M	Q2 2021
TM002	St. Bernard Ave and Assorted Segments Transmission Main	Less than \$5M	Q1 2021
TM004	South Dupre Transmission Main Projects	Less than \$5M	Q1 2021
		<b>Approx. \$151</b>	

\*\* Asterisk identifies a project that is currently under contractor protest.



# Bond & Joint SWBNO / DPW Infrastructure (JIRR) Program



*1st Quarter 2021 Forecast*

*Text Questions throughout the presentation to 504.314.6739!*

Project ID	Project Name	Estimated Value	Construction Start
DPW087	Homedale (Canal - West End)	Greater than \$5M	Q1 2021
DPW093	Octavia (Freret - Claiborne) FRC	Less than \$5M	Q1 2021
DPW144	Old Spanish Trail (Nighthart St - Sherwood Dr) FRC	Less than \$5M	Q1 2021
RR003	RR3 - Bayou St John, Fairgrounds, Seventh Ward Group A (INC)	Greater than \$10M	Q1 2021
RR006	RR3 - Bayou St John, Fairgrounds, Seventh Ward Group D (FRC)	Less than \$5M	Q1 2021
RR020	RR3 - Bywater-Marigny Group A (FRCPI)	Greater than \$5M	Q1 2021
RR035	RR3 - East Riverside, Garden District, Irish Channel, St Thomas Group A (PMOI)	Greater than \$5M	Q1 2021
RR074	RR3 - Lake Vista Group B (PMOPC)	Greater than \$5M	Q1 2021
RR101	RR3 - Little Woods Group B (FRC)	Greater than \$5M	Q1 2021
RR102	RR3 - Little Woods Group C (FRC)	Greater than \$5M	Q1 2021
RR115	RR3 - LNW South Group E (FRC)	Greater than \$5M	Q1 2021
RR125	RR3 - Mid City Group B (PMOPC)	Greater than \$20M	Q1 2021
RR139	RR3 - Plum Orchard/West Lake Forest Group B (PMOPI)	Greater than \$5M	Q1 2021
TM002	St. Bernard Ave and Assorted Segments Transmission Main	Less than \$5M	Q1 2021
TM004	South Dupre Transmission Main Projects	Less than \$5M	Q1 2021
		<b>Approx. \$155</b>	

# Bond & Joint SWBNO / DPW Infrastructure (JIRR) Program

*2021 Construction Forecast and Projects under construction*

	# Of Projects Forecasted to Begin Construction	Approx. Cost
Q1 2021	15	\$143M
Q2 2021	52	\$327M
Q3 2021	10	\$64M
Q4 2021	10	\$44M
<b>Total</b>	<b>87</b>	<b>\$578</b>

# Projects: Roadway Restoration for Point Repairs and ADA Ramps

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- **New RFQ-** For smaller Engineering Companies creating opportunities
  - **76 potential FEMA projects** - Ranging from \$200,000 - \$5 million these include the Scoping(inspection and quantifying), Design(Plans and Specs, Bid Documents) and Construction Management
  - Roadway, Sidewalk, and Driveway Repairs related to previously completed waterline point repairs.



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**Mary Kincaid**  
**Program Manager, Green**  
**Infrastructure**



# Hazard Mitigation Projects

*Excavation, embankment, storm water drainage improvements, concrete and asphalt roadway reconstruction, grading*

Project Name	Construction Start	Estimated Value
Mirabeau Water Garden	Q1 2021	\$13.3M
Lakeview City Park	Q4 2021	\$18.8M
Oak Park	Q1 2021	\$1.8M
DPS 01 Broadmoor	Q2 2021	45M*
Bayou St John – St. Roch	Q1 2021	\$8.12M
<b>Total</b>		<b>Approx. \$87M</b>

*\* Will be de-bundled*



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# Gentilly Resilience District Projects

*Excavation, storm water drainage improvements, asphalt and concrete roadway reconstruction, grading, tree installation*

Project ID	Project Name	Construction Start	Estimated Value
	Mirabeau Water Garden	Q1 2021	\$10M
	St. Anthony Green Streets	Q1 2021	\$16M*
	St. Bernard Campus	Q1 2021	\$8.2M*
	Milne Campus	Q4 2021	\$6M
	Blue & Green Corridors	Q1 2021	\$38M*
	Dillard Wetlands	Q2 2021	\$10M
	Pontilly Dwyer Canal	Q4 2021	\$3M
<b>Total</b>			<b>Approx. \$91M</b>

**\* Will be de-bundled**



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# **Sunae Villavaso**

## **Office of Workforce Development**

# Department's Mission & Vision

*Office of Workforce Development*

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## Mission Statement

*The mission of the Office of Workforce Development is to reduce poverty, increase wealth, strengthen families, improve the quality of life, and enhance the competitiveness of businesses by responsively leveraging limited public resources.*

## Vision Statement

*The vision of the Office of Workforce Development is to build a strong and collaborative workforce development system that meets the needs of New Orleans' businesses and job seekers thereby creating a healthy, sustainable economy.*





# Office of Workforce Development

## *JOB1 Services*

<u>Adult Services</u>	<u>Youth Services</u>	<u>Employer Services</u>
<ul style="list-style-type: none"> <li>▪ Career planning and assessments</li> <li>▪ Job search assistance</li> <li>▪ Job search workshops</li> <li>▪ Labor market information</li> <li>▪ Occupational skills training</li> <li>▪ On-the-Job training</li> <li>▪ Work readiness training</li> <li>▪ Supportive services</li> <li>▪ Entrepreneurial training</li> <li>▪ Adult education services</li> <li>▪ Follow-up services</li> <li>▪ Financial Literacy</li> <li>▪ Access to computers, fax machines, and copiers for job search activities</li> </ul>	<ul style="list-style-type: none"> <li>▪ Tutoring</li> <li>▪ Alternative Secondary School</li> <li>▪ Paid and unpaid work experience</li> <li>▪ Occupational skill training</li> <li>▪ Leadership development opportunities</li> <li>▪ Career planning and assessments</li> <li>▪ Supportive services</li> <li>▪ Adult mentoring</li> <li>▪ Follow-up services</li> <li>▪ Comprehensive guidance and counseling</li> <li>▪ Financial literacy education</li> <li>▪ Entrepreneurial skills training</li> <li>▪ Labor market and employment information</li> <li>▪ Preparation for and transition to postsecondary education and training</li> <li>▪ Access to computers, fax machines, and copiers for job search activities</li> </ul>	<ul style="list-style-type: none"> <li>▪ Access to qualified applicants</li> <li>▪ Posting of jobs</li> <li>▪ Applicant pre-screening</li> <li>▪ On-the-Job Training</li> <li>▪ Customized training</li> <li>▪ Labor market training</li> <li>▪ Labor market information</li> <li>▪ Information on training grants and tax credits</li> <li>▪ Assist with targeted recruiting events</li> <li>▪ Access to interview space</li> </ul>

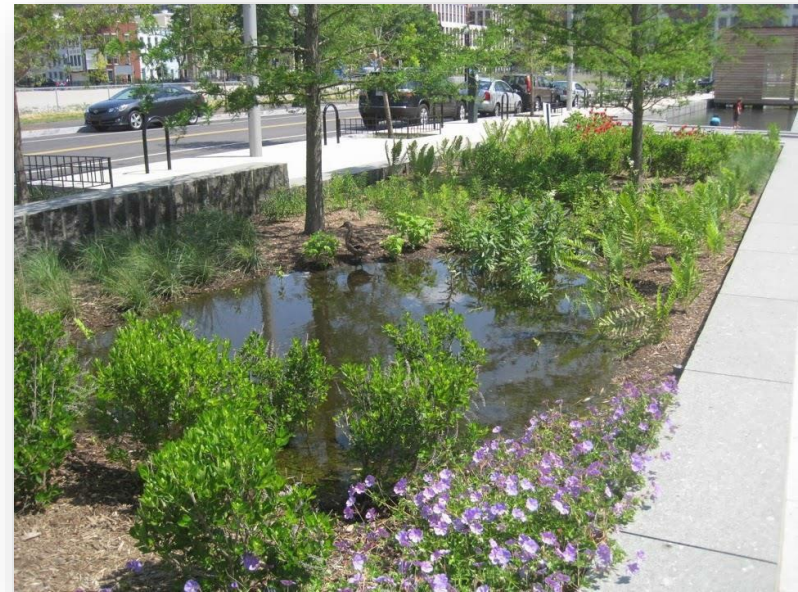
# Workforce Development Training Program

## Overview



*Text Questions throughout the presentation to 504.314.6739!*

- The City of New Orleans has allocated \$3 million of the National Disaster Resilience (NDR) funding to implement a workforce training program that will provide workers with the skills and certifications needed to participate in Green Infrastructure (GI) projects.
- The City is collaborating with the Water Environment Federation to develop a National Green Infrastructure Certificate Program.
- The workforce training program will consist of technical skills training, work experience, and job placement assistance.



# Workforce Development Training Program

## *Outcomes*

- Train 125-250 unemployed and underemployed individuals in the National Green Infrastructure Certificate Program
- Coordinate pipeline for careers in green infrastructure
- Provide Contractors with the skilled workforce needed to participate in City funded GI projects



# Workforce Development Training Program

## *Timeline*

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- 1st Quarter 2021 – Release of Notice of Funding Available (NOFA)
- 1st Quarter 2021 – Complete Procurement of Program Operator
- 2nd Quarter 2021 – Launch Green Infrastructure Training Program



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# **Julien Meyer**

## **Chief Procurement Officer**

# BRASS

*BRASS is the City's new Enterprise Resource Planning (ERP) system and replaces Great Plains as the City's General Ledger*

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- Launched in June 2019
- Supplier Portal and Registration.
- Monitor and Respond to solicitations.
- Purchase Order or Agreement issued by the City.
- Electronic submission of invoice.



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# BRASS Updates

*Since the launch of BRASS, the Department of Finance has continued its efforts to become more efficient and effective.*

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- Direct Deposit Electronic Payment Program.
  - Campaign Launched in September 2020.
  - Mandatory as of January 2021.
- How to Respond to a Bidding Opportunity.
  - Training material to assist bidder/respondent.
    - Available on the Supplier Portal and the webpage of the Bureau of Purchasing.



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# Procurement and Contract Updates

*The Office of Supplier Diversity identified issues within the current procurement and contract processes.*

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- Bidding Opportunities
- Networking Opportunities
- Evaluations of Proposal
- Contract Amendment and Renewal
- BRASS and B2G



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# Procurement and Contract Updates

*The Office of Procurement – Bureau of Purchasing will implement certain changes in the procurement and contract processes*

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RFQ for Citywide Rosters for A/E Services – Examples of Changes:

- DBE Interest
- Small Roster for DBE firms
- Rotation Process
- New Evaluation Criteria
- Office of Supplier Diversity in Selection Committee



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# **Natasha Ramsey**

## **Supplier Diversity**

# DBE Goal - 35%



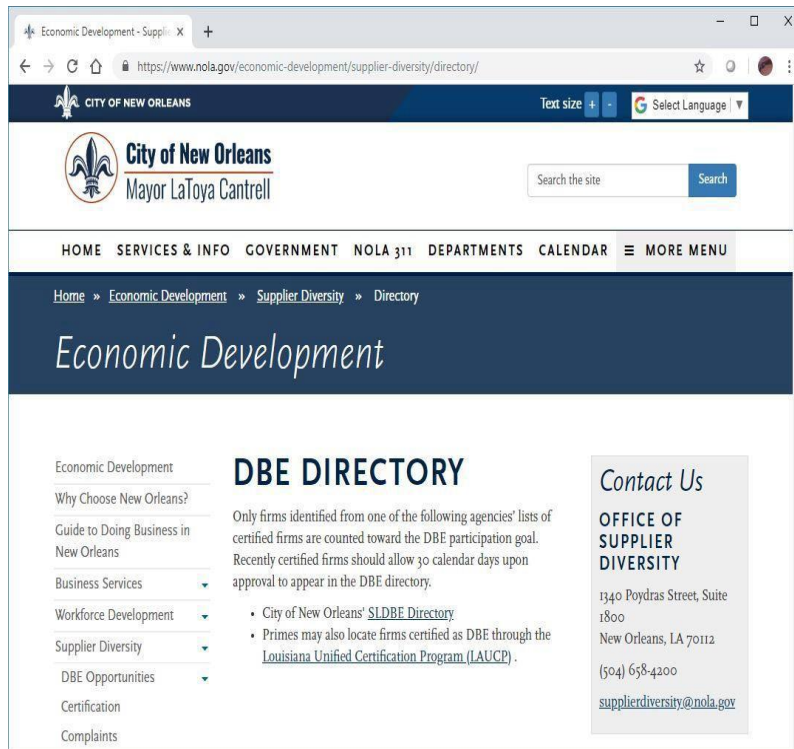
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- Proposers are required to provide evidence of attainment of the DBE goal through verifiable commitments to DBE firms as detailed on the DBE Compliance Form-1.
- All firms listed on DBE Compliance Form-1 must be utilized on the project.
- Good Faith Efforts (GFE) are required to be made and demonstrated on all applicable City of New Orleans contracts. If you have not attained the DBE goal, you are required to complete and submit DBE Compliance Form-2 along with supporting documentation.

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# Counting DBE Participation



- DBE firm's must be certified with either:
  - SLDBE Program
  - LAUCP DBE
- DBEs must be certified in their respective listed scopes of work
- Both directories are linked to the OSD webpage at: [www.nola.gov/economic-development/supplier-diversity/directory](https://www.nola.gov/economic-development/supplier-diversity/directory)

# Counting DBE Participation

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## DBE as Prime

- A DBE can be a Prime (Bidder/Proposer) and count as 100 percent of the DBE goal, provided that the Prime DBE has met the contract goal and has committed to performing 30% that portion of the work with his own forces.

## DBE Goods & Supplies

- DBE Manufacturers of materials may be counted toward 100% of their contract amount. DBE Suppliers may be counted toward 60% of their contract amount.

# Counting DBE Participation

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## Commercially Useful Function (CUF)

In determining whether a DBE certified firm is performing a commercially useful function, factors including but not limited to the following shall be considered:

- Whether the firm has the skill and expertise to perform the work for which it is being utilized and possesses all necessary licenses;
- Whether the firm is in the business of performing, managing, or supervising the work for which it has been certified and is being utilized; and
- Whether it is performing a real and actual service that is a distinct and verifiable element of the work called for in the contract.

# DBE Compliance and Reporting

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- The Office of Supplier Diversity's Compliance Team is charged with monitoring and reporting DBE participation on City contracts to ensure DBE firms get their share of procurement opportunities.
- The B2Gnow Compliance Monitoring system is used for reporting DBE participation and compliance reports are required from each contractor and subcontractor on a monthly basis.
- Compliance Officers conduct announced & unannounced site visits to monitor contract compliance in the field.

# A Few Completed Projects and Goal Attainment

Project Name	Contractor	Goal Attainment
Lakeshore Group A	3 C's Properties (DBE Prime)	100%
Lake Terrace & Oaks Group A	Palmisano Construction	30.61%
Cherokee Phase II (Benjamin St. - Pearl St.)	Fleming Construction	30.61%
LNW Northeast Group A	Beverly Construction	35.70%
Lakewood Group A	Hard Rock Construction	31.46%





# Office of Supplier Diversity

## *Compliance Team*

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Natasha Ramsey  
Compliance Officer

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# Questions

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City of New Orleans



# WE'RE ALL IN THIS TOGETHER!



**DO YOUR PART TO STOP THE SPREAD  
& REOPEN OUR SCHOOLS**  
**#MASKUPNOLA**

**Thank You for Participating**

*Today's Slide Presentation is Posted at [roadwork.nola.gov](http://roadwork.nola.gov)*

*Next Quarterly Industry Day – April 2021*